

SALES REPRESENTATIVE

Position: SLS001

Location: Halifax Regional Municipality

Description

At Alpine Water Systems, we take pride in delivering superior products and service. Operating in the Maritimes over the past few years, we have been providing bottle-less solutions to homes, offices and schools. Are you ready to join our fast growing company?

We are currently seeking an experienced Sales Representative who will be responsible for developing new business and maintaining current relationships.

Duties:

- Explaining the value of our product and services to customers
- Presenting proposals and demonstrating products
- Turning preset appointments into sales
- Design bid packages and present them to prospective customers
- Participate in crafting strategies, setting targets, budgeting and performance assessment
- Endorse company image and products when appropriate

Qualifications:

- College Diploma or Degree an asset
- Minimum 2 years of B2B sales experience
- Strong interpersonal and organizational skills
- Availability Monday - Friday from 9:00 AM to 5:00 PM

Security and Safety:

Basic security clearance, Criminal record check, Driving record check (abstract)

Compensation:

Based on qualifications and experience.

Other Notes:

Full training will be provided. Knowledge of the water filtration industry and technology would be an asset.

How to Apply:

Please send your resume to info@alpinewater.ca and quote the position in subject line. We thank all applicants who apply, however, only those candidates selected for an interview will be contacted.

